1996 Commissioner's Report on Underserved Communities

Table D - Number & Percentage of Total Earned Exposures in Underserved Communities for Homeowners Insurance *

| Company | Total Earned Exposures For California | Total Earned Exposures For Underserved Communities | Percentage of Total Earned Exposures in Underserved Communities |
|------------------------------------|---|--|---|
| TOTAL ** | 5,195,274 | 344,048 | 6.62% |
| TOKIO MARINE&FIRE INS CO LTD US BR | 9,648 | 2,132 | 22.10% |
| PACIFIC SPECIALTY INS CO | 752 | 126 | 16.72% |
| ALLSTATE INS GROUP | 940,314 | 114,877 | 12.22% |
| TOPA INS CO | 16,100 | 1,936 | 12.02% |
| TRAVELERS INS COS | 505 | 60 | 11.94% |
| CENTURY-NATIONAL INS CO | 111,363 | 12,844 | 11.53% |
| ALLIED PROPERTY & CASUALTY INS CO | 25,832 | 2,653 | 10.27% |
| UNITED STATES FIDELITY&GUARANTY CO | 4,436 | 403 | 9.09% |
| ALLEGIANCE INS CO | 9,228 | 834 | 9.04% |
| PRUDENTIAL PROPERTY & CAS INS CO | 76,957 | 6,838 | 8.89% |
| CENTURY INDEMNITY CO | 16,845 | 1,457 | 8.65% |
| INTERINS EXCH-AUTO CLUB OF SO CA | 104,370 | 9,019 | 8.64% |
| MARYLAND CASUALTY CO | 23,585 | 1,712 | 7.26% |
| COMMERCIAL UNION INS COS. | 30,846 | 2,227 | 7.22% |
| HORACE MANN INS CO | 359 | 24 | 6.61% |
| FARMERS INS EXCHANGE | 938,482 | 60,338 | 6.43% |
| CALIFORNIA CASUALTY INS COS | 63,811 | 3,996 | 6.26% |
| FIVE STAR INS CO | 275 | 16 | 5.67% |
| FIREMANS FUND INS CO | 108,822 | 6,162 | 5.66% |
| HARTFORD INS COS | 67,802 | 3,709 | 5.47% |
| MINNESOTA FIRE & CASUALTY CO | 2,973 | 161 | 5.41% |
| LIBERTY MUTUAL INS COS | 44,679 | 2,356 | 5.27% |
| STATE FARM INS COS | 1,553,108 | 80,626 | 5.19% |
| MERCURY CASUALTY CO | 11,224 | 525 | 4.67% |
| PREFERRED RISK MUTUAL INS CO | 77 | 4 | 4.65% |
| SAFECO INS GROUP | 191,630 | 8,897 | 4.64% |
| ELECTRIC INS CO | 438 | 20 | 4.57% |
| GREAT AMERICAN GROUP | 5,404 | 239 | 4.42% |
| NATIONAL AUTOMOBILE & CAS INS CO | 7,156 | 301 | 4.20% |
| AETNA INS COS | 37,701 | 1,542 | 4.09% |
| AMCO INS CO | 42,984 | 1,726 | 4.02% |
| ATLANTIC MUTUAL INS COS | 10,504 | 421 | 4.01% |
| AMEX ASSURANCE CO | 1,563 | 62 | 3.96% |
| NATIONWIDE INS COS | 8,900 | 338 | 3.80% |
| ALLIED MUTUAL INS CO | 9,529 | 323 | 3.38% |
| CALFARM INS CO | 32,183 | 1,077 | 3.35% |
| ROYAL INS | 262 | 8 | 3.22% |
| AMERICAN STATES INS COS | 32,727 | 1,037 | 3.17% |
| PACIFIC INDEMNITY CO | 769 | 24 | 3.07% |

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|-------------------------------------|---|---|---|
| TOTAL ** | 5,195,274 | 344,048 | 6.62% |
| NATIONAL GENERAL INS CO | 12,307 | 376 | 3.06% |
| AMERICAN RELIABLE INS CO | 4,282 | 127 | 2.96% |
| FEDERAL INS CO | 15,415 | 366 | 2.37% |
| CALIFORNIA INS GROUP | 65,055 | 1,516 | 2.33% |
| CNA INS COS | 41,060 | 946 | 2.30% |
| CALIFORNIA STATE AUTO ASN INTER-INS | 254,705 | 5,547 | 2.18% |
| KEMPER INS COS | 28,209 | 583 | 2.07% |
| USAA CASUALTY INS CO | 58,297 | 1,195 | 2.05% |
| AMICA MUTUAL INS CO | 8,335 | 162 | 1.94% |
| VIGILANT INS CO | 2,249 | 44 | 1.94% |
| ARMED FORCES INS EXCHANGE | 6,337 | 118 | 1.85% |
| HANOVER INS CO | 542 | 8 | 1.51% |
| UNITED SERVICES AUTOMOBILE ASSOC | 136,041 | 1,847 | 1.36% |
| DEPOSITORS INS CO | 65 | 1 | 1.29% |
| GRANGE INS ASSOCIATION | 9,955 | 110 | 1.11% |
| MASSACHUSETTS BAY INS CO | 8,280 | 56 | 0.68% |

 $^{* \}textit{See Definitions}$

^{**} Represents approximately 89.53% of the market.